

Area Sale Manager

Job Description

Supervise not over ten sales or business ambassadors

Develop a strategic plan to achieve sales targets

Collaborate with marketing, advertising, and public relations teams to promote the company's products and services

Build and maintain sales staff relationships,

oversee and conduct market research to develop and implement sales initiatives

Formulate business development strategies to ensure long-term success.

Set standards and objectives that will ensure efficiency.

Skills

Possess a great understanding of the business climate

Able to plan and organize a team

Capable of making sound business decisions

Possess a sense of responsibility

Able to work under pressure

Must be confident, driven, and enthusiastic.

Qualifications

Some college or bachelor's degree in marketing, communications, business management, or a related field is preferred.

Responsibilities

Will perform other responsibilities the CEO may assign to the Area Manager.